

## Global Crossing Launches Applications Performance Management for Converged IP Networks

- New APM services are latest enhancement to Managed Solutions suite.
- Improve end-to-end visibility throughout converged IP networks.
- Provide real-time performance monitoring and reporting, leading to faster resolutions.

FOR IMMEDIATE RELEASE: MONDAY, MARCH 13, 2006

**Florham Park, NJ** – Global Crossing (NASDAQ: GLBC) today announced Applications Performance Management (APM) as the latest addition to the company's fully managed, converged IP services portfolio. APM strengthens the portfolio by adding end-to-end, real-time performance monitoring, robust troubleshooting and one-second increment data gathering at every site throughout a converged IP network.

Enabled through a strategic partnership with Fluke Networks that incorporates its Visual UpTime® *Select*™ solution, APM provides network managers the ability to identify performance issues and determine if they are application specific or network based, resulting in faster resolutions. Armed with historical data and class of service (CoS) measurements, network managers now have the information to optimize network applications configuration and utilization and to plan for future network design changes that support a mix of applications.

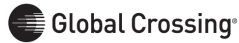
"The convergence of data, voice and video onto a single IP-based platform yields simplicity in network design and reductions in total network operating expense," said Anthony Christie, Global Crossing's chief marketing officer. "Converging latency-intolerant VoIP and video applications with other high-bandwidth applications mandates the end-to-end, real-time network monitoring and managing capability that our new managed solution delivers."

Global Crossing Applications Performance Management™ services enable enterprises to reliably and securely manage the performance of any application including Global Crossing VoIP Services and Global Crossing IP Video across their converged IP networks. These services increase application and network availability, optimize the use of bandwidth across the network and reduce operating costs across traditional and IP-based infrastructures.

"The introduction of Global Crossing Applications Performance Management is an important step toward ensuring that network and application performance levels are rigorously monitored and maintained, especially as enterprises migrate to a converged IP service environment," stated Taher Bouzayen, senior analyst at The Yankee Group. "This service capability strengthens Global Crossing's MPLS-based IP VPN service offerings and makes it one of the most comprehensive ones on the market."

Network managers will resolve issues faster and generate fewer trouble tickets by having visibility into network and applications performance issues, and the resulting knowledge will enable them to correct many such issues themselves. Resolution times on submitted trouble tickets are expedited since the Global Crossing's Network Operations Center (NOC) shares an identical view of performance issues.

"We are very excited to have the opportunity to work with Global Crossing and its customers to optimize network and application performance across the enterprise," said Mark Skurla, executive vice president of worldwide sales for Fluke Networks' Visual Networks division. "As organizations increasingly rely on networked applications, they will look to leading service providers such as Global Crossing and its new Applications Performance Management Services to help them maximize application and network uptime."



Global Crossing Applications Performance Management Services are now available worldwide as part of the Global Crossing Managed Solutions portfolio. The portfolio includes Global Crossing Managed Network Services™, Global Crossing Managed Security Services™, Global Crossing Managed VoIP Services™ and Global Crossing Managed Video Services™.

#### **ABOUT GLOBAL CROSSING**

Global Crossing (NASDAQ: GLBC) provides telecommunications solutions over the world's first integrated global IP-based network. Its core network connects more than 300 cities and 30 countries worldwide, and delivers services to nearly 600 cities, 60 countries and 6 continents around the globe. The company's global sales and support model matches the network footprint and, like the network, delivers a consistent customer experience worldwide.

Global Crossing IP services are global in scale, linking the world's enterprises, governments and carriers with customers, employees and partners worldwide in a secure environment that is ideally suited for IP-based business applications, allowing e-commerce to thrive. The company offers a full range of managed data and voice products including Global Crossing IP VPN Service, Global Crossing Managed Solutions and Global Crossing VoIP services, to 36 percent of the Fortune 500, as well as 700 carriers, mobile operators and ISPs.

Please visit [www.globalcrossing.com](http://www.globalcrossing.com) <<http://www.globalcrossing.com>> for more information about Global Crossing.

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## Odebrecht – Latin America’s Largest Engineering and Construction Company – Selects Global Crossing for Managed Converged IP Services

- Global Crossing’s service enables secure IP convergence of data, voice and videoconferencing through a single IP connection.
- New services facilitate the integration of Odebrecht’s operations worldwide, connecting sites in Latin America, Africa, Europe and the United States.

FOR IMMEDIATE RELEASE: MONDAY, MARCH 13, 2006

**Florham Park, NJ** -- Global Crossing (NASDAQ: GLBC) announced today that it is providing fully managed IP VPN services for Odebrecht Engineering & Construction, Brazil’s largest services exporter and Latin America’s largest engineering and construction company. Under the three-year contract, Global Crossing designed and is providing Odebrecht with a fully managed IP VPN, which will converge data, voice and videoconferencing applications through a single IP network, connecting sites in Angola, Brazil, Ecuador, Peru, Venezuela, the United States and Europe.

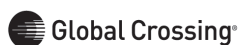
“Global Crossing’s truly global reach and the performance of its IP fiber-optic network made it a perfect fit for Odebrecht,” commented Mauro Rehm, chief information officer at Odebrecht Engineering & Construction. “Quality, reliability and a fully managed, cost-effective solution, as well as adapting to our specific requirements were key factors in our decision.”

Through Global Crossing’s managed solution, Odebrecht’s international subsidiaries will now experience convergence and integration, allowing the exchange of financial and business information on their mission-critical systems, as well as the implementation of a corporate Voice over Internet Protocol (VoIP) platform. The use of videoconferencing will also enable greater synergy between Odebrecht’s business units around the world.

Reaching more than 600 cities in more than 60 countries, Global Crossing provides one of the most powerful and versatile IP VPN solutions currently in place, with scalable connectivity, multiple access options, and flexible billing options. In addition to secure private data transport, the convergence of data, voice and video onto a single IP-based platform yields simplicity in network design and administration, as well as connectivity, billing and care, enabling Odebrecht to focus on managing their core business.

“Odebrecht’s choice of Global Crossing underscores our ability to provide flexible solutions that are fully adapted to meet our customers needs,” said Jose Luis Kruffyff, Global Crossing’s vice president, enterprise sales for Latin America and the Caribbean, “We are pleased to include such a recognized corporation in our customer roster and look forward to a long-standing relationship with them.”

Global Crossing’s services perfectly match Odebrecht’s demands for global solutions. Founded in 1944, Odebrecht is involved in various projects around the world. In the United States it is currently responsible for the North and South terminal expansions at the Miami International Airport. Construction will cover an area of approximately 520,000 square meters, and the complex will include hotel, parking facilities and shops. Odebrecht is also working on the duplication of General Lázaro Cárdenas de Minatitlán Refinery in Mexico and is one of the companies responsible for exploring United Kingdom’s MacCulloch oil field in the North Sea. It has developed residential and urban infrastructure projects in Germany, constructed a tunnel to carry drinking water to Pietermaritzburg in South Africa, has participated in offshore drilling projects in India, constructed oil platforms in bases located in Singapore and Spain, and constructed bridges, harbors, highways and subway lines in Portugal, among many other global projects.



Global Crossing's Managed Network Services provide value-added pre-sales engineering and CPE design, equipment procurement, provisioning and installation, network monitoring and management backed by stringent service level agreements. The service also provides ongoing end-to-end CPE and network management and maintenance support around the globe.

Global Crossing's customers can also benefit from the support offered by uCommand® -- an industry-leading online account management tool, which provides customers secure, instant, anytime access to their IP VPN service and enables them to view network utilization, manage their hosted RADIUS accounts, and create and track trouble tickets.

#### **ABOUT ODEBRECHT ENGINEERING & CONSTRUCTION**

Present in South America, Central America, the Caribbean, Africa, North America, Europe and the Middle East, Odebrecht Engineering & Construction is Brazil's leading service exporter and Latin America's largest engineering and construction company.

The company provides integrated engineering, procurement, construction, installation and management services to civil construction, industrial and special technology projects. It also develops real estate ventures and takes part in special projects in several sectors, including energy, industry plants mining, infrastructure, environmental engineering, and public services concessions. For more information, please visit: [www.odebrecht.com](http://www.odebrecht.com)

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## Global Crossing Introduces Mobile IP Connect for Global Remote Connectivity

- Alliance with iPass empowers mobile users with secure IP, VoIP and IP video connectivity around the world.
- Increases enterprises' agility, flexibility and bottom line.
- Endpoint policy enforcement and management ensures security of corporate information.

FOR IMMEDIATE RELEASE: TUESDAY, MARCH 14, 2006

**Florham Park, NJ** -- Global Crossing (NASDAQ: GLBC) announced today that it has joined forces with iPass (NASDAQ: IPAS,) the recognized leader of the secure mobile access market, to launch Global Crossing Mobile IP Connect™. This new service enables mobile and remote workers to gain secure Internet access from more than 40,000 WiFi "hot spot" and 35,000 broadband and dial access points in business-intensive locations in more than 160 countries around the world.

"Workers in today's fast-paced business environment require the ability to leverage IP applications from anywhere they do business," said Anthony Christie, Global Crossing's chief marketing officer. "Global enterprises will find that utilizing Mobile IP Connect delivers a powerful competitive advantage."

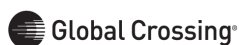
Industry analyst firm The Yankee Group estimates that in the United States today there are approximately 50 million mobile workers – that is, workers who spend more than 20 percent of their time away from their primary workspace. This figure represents 38 percent of the total U.S. workforce.

"Global Crossing's Mobile IP Connect meets the increasing needs of enterprises for a scalable and secure remote access service as part of its overall converged IP service offering," states Kathryn Weldon, principal analyst at Current Analysis. "This new service offering brings together Global Crossing's industry leading global IP VPN service platform with the comprehensive scope of mobility solutions provided by iPass – from a unified interface capability to endpoint policy enforcement – for a complete end-to-end remote access service."

Mobile IP Connect helps increase worker productivity as remote and traveling users collaborate in real-time, and leverage access to the same IP applications enjoyed by colleagues on a local area network. By delivering a consistent experience regardless of location, the intuitive interface enables end-users to focus on business and bypass the frustration of managing a different interface at each remote access point.

The integrity of proprietary information is ensured by configuring the corporate security policy before access is granted. Centralized billing and detailed usage reporting offer total visibility into each end-user's remote access charges, helping finance and IT organizations manage remote access programs and expenses.

"As a company that serves the global enterprise, Global Crossing recognizes that a mobility offering needs to be flexible, adaptable and extend across many access types," said Joel Wachtler, iPass senior vice president of marketing and strategy. "iPass has spent ten years working to build a service that addresses enterprises' evolving requirements. Working together, iPass and Global Crossing will enable mobile enterprise customers to become more productive while protecting their devices and data across an extensive range of connectivity options."



Available as part of Global Crossing's suite of fully managed converged IP solutions, Mobile IP Connect may be integrated with Global Crossing's Remote VPN Access service, for a complete remote network-based solution, or leveraged as a fully hosted service in the Global Crossing network. The highly scaleable, end-to-end solution delivers simplified management and economic advantages to enterprises around the world.

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